

RT • UPDATE

Winter 2009

RESPIRATORY THERAPISTS

Fighting chronic lung disease
one patient at a time.

Serving Our Patients

Despite cut backs in home oxygen equipment reimbursement, we are proud to continue offering our patients a wide variety of home oxygen technology. Home oxygen equipment has several options and does not come in a "one size fits all" form. We take great pride in working with the patient to verify the oxygen equipment they receive benefits them clinically and fits with their lifestyle.

It starts by surveying our patients and their families to find out what type of system would be most suitable for the doctor's order and the patient's activity level. The patient is then tested to verify that he/she is compliant and receiving optimal benefits.

We do not stop there. Our Medical Technicians and our Respiratory Therapists educate the patient on use and care of the equipment. Our Patient Care Department provides the on-going support that is needed to help our patients maintain active lifestyles and our superior Billing Department keeps the patient informed of changes in their insurance coverage. It is this servant attitude that resonates throughout our company and sets us apart from our competitors.



Oxygen One, Inc. is excited to be celebrating 10 years of business! The company began in 1999 and is family owned and operated by Jill and Jim Spellman. The company was inspired by Jim Spellman's father, Bob Spellman. Bob lived a very active life, despite having two lung diseases; emphysema and pulmonary fibrosis, and was on oxygen for over ten years. Bob stayed active with his oxygen and Oxygen One, Inc. was started to give oxygen patients the inspiration they need to also live active and full lives.

At Oxygen One, we focus solely on respiratory and because of this, we are able to provide specialized care and services that a full service home medical equipment company cannot. As specialists in home respiratory and sleep therapy, we provide the latest in equipment technology, in-depth education, and clinical programs built around the patient's needs.

In 2005, through hard work and high standards, we received accreditation from The Joint

SIMPLE QUESTIONS TO HELP RECOGNIZE SLEEP APNEA

1. Do you snore?
2. Do you wake up with headaches?
3. Are you excessively tired during the daytime?
4. Do you wake up gasping for air or have you ever been told that you are a noisy sleeper?
5. Do you have a neck circumference of ≥ 17 " for men or ≥ 16 " for women?

Commission, the nation's oldest and largest standards setting and accrediting body in healthcare. In 2008, we were able to obtain re-accreditation.

In our first 10 years, we have proudly been a patient-focused and service-driven respiratory company, and we remain steadfastly focused on going beyond the call of duty to take care of our patients. Our commitment and focus have not changed. We will continue to provide the top notch service our patients and physicians expect and deserve, and will continue providing information regarding changes in equipment, technology, services, and education.

We cannot wait to see what the next 10 years will hold!





The Home Respiratory & Sleep Specialists

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NATIONAL HEALTHCARE OBSERVANCES

American Heart Month

(February)

Cardiac Rehabilitation Week

(Feb. 8th - 14th)

Social Work Month

(March)

Sleep Awareness Week

(March 1st - 7th)

Pulmonary Rehabilitation Week

(March 15th - 21st)

Doctor's Day

(March 30th)

Did You Know?

For ten years we have supported our mission and vision of taking care of patients and referrals by putting the patient's respiratory and sleep needs above all else. With current changes in Medicare, we want you to know we are maintaining our commitment to providing the latest and greatest in technology, and are increasing the services we provide.

By continuing our focus on the Oxygen and Sleep patient, we have developed relationships with third party resources, giving us the opportunity to provide services to you in addition to what is already available through Oxygen One.

Nebulizer Unit Dose Medications – ABC Pharmacy
Home Oxygen Qualification– Oxygen Qualifying Services
And more...

In an effort to better serve you and your patients, we will contact these third party resources when you are in need of respiratory products and services. We appreciate your support and want you to know you can rely on us to be your respiratory experts for all your oxygen and sleep needs. We look forward to continuing to provide you with the excellent products and services you have come to expect from Oxygen One.

Changes in Medicare

Medicare has changed the payment policy for oxygen equipment, effective on January 1, 2009. The new rules require that, after 36 monthly rental payments have been paid by Medicare, the supplier is to continue to provide the oxygen equipment, without Medicare payment, for any period of medical necessity until the end of the 5 year reasonable useful lifetime of the equipment. Medicare will continue to pay for oxygen contents/refills for portable and/or stationary equipment beyond the 36 month period up to the end of the equipment's 5 year useful life. The equipment will remain the property of the supplier.

At the end of the 5 year period, the patient may elect to stay with their current supplier or switch to another supplier. A new 36 month rental period and 5 year supplier obligation period will start once the old 5 year period ends and the alternate oxygen equipment has been furnished.

Oxygen One, Inc. continues to lobby for a repeal of the new payment policy because it limits our patient's rights of supplier choice, equipment options, and may increase out of pocket expenses. Now is the time to let your congressmen or senator know your feelings on these issues so that they may work to modify the new payment rules it meet your best interest.

If you have questions or need further information please contact Oxygen One, Inc. at 262-521-2202.

The best in ongoing assessments, education and monitoring